Virtual Recruitment
Event
and Networking Tips
Keys to Success



October 20-21

REGISTER NOW!

Presented by:

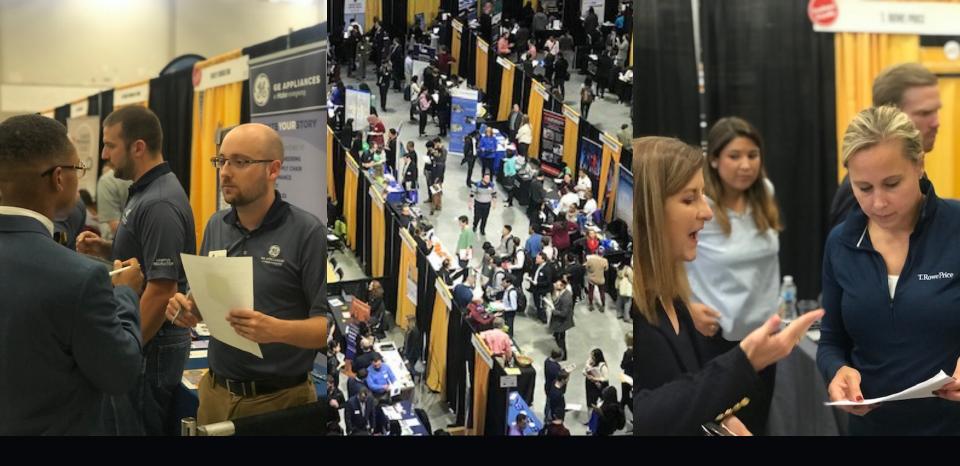
Diane Crump-Fogle, Associate Director, UMBC Career Center October 11, 2021

## Update:

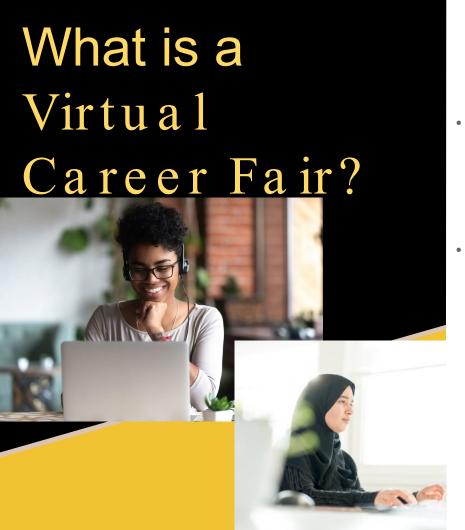
About 40 Employers
Registered to Meet
UMBC Diverse Talent
that means YOU!

#### What We're Going to Cover

- 1. What is a Virtual Career Fair
- Pre-Event Preparation- How to Make a Great Impression
- 3. Entering the Virtual Career Fair and Navigating Your Way Around the Event
- 4. Day-Of Support & Resources
- 5. Q&A



Have you ever been to a career fair? What did you think?



- Real, live recruitment event using a web-based platform (UMBCworks virtual fairs)
- Employers have "booths" where you can share your pitch, connect by video, post your resume, and explore career opportunities

## Pre-Event Preparation

# What's Expected of Attendees

#### **How to Prepare**

Before you log in you should have

- Uploaded your resume and updated your account information in UMBCworks
- You may also upload your profile picture under "Account/Personal" in UMBCworks
- Identified target organizations and conducted research
- Prioritized your list of participating companies and determined which ones are of interest
- Practiced a pitch that addresses your skill sets and how your interests and skills align with the employer's needs
- If qualified, applied or plan to apply to positions of interest

## Prepare Your Pitch: Written & Verbal



- Name, field of study/major, graduation month and year
- Types of positions you're looking for (be specific!)
- Key experiences and skills
  - Internships/Work experience
  - Volunteering
  - Campus involvement
  - Coursework/projects
  - Skills technical, "soft"
- What attracted you to this employer?

## Perfect Your Pitch Which candidate would YOU pick?

"Hi, I'm Victor. My major is business technology and I am looking for a job. What positions does your company have open?"

A RECOMMENDATION: Perfect your pitch prior to entering the event.

"Hi, I'm Amal. I will graduate in May 2022 from UMBC with a BS in business technology. Last summer I completed an operations internship with Morgan Stanley, and am now looking for full-time roles in the finance industry. I've gained strong leadership skills as an officer in multiple campus organizations. Your entry-level operations position seems to be a perfect fit for my background, and I would love to discuss it further."

## Pre-Event Preparation:

## Research the Employers

#### **Research the Employers-**

- Review the List of Attending Employers.
- Log in two days prior to explore employer booth content and job opportunities.
- Prioritize the list of participating employers to make the most of your time.
- Come prepared with questions that show you've done your research and convey your level of interest in the organization's opportunities.

#### Pre-Event Preparation:

This is a REAL recruitment event! Take it seriously by...

- Researching the employers
- Dressing professionally
- Asking for contact info and following up

#### **Top Virtual Career Fair Tips**



Get your resume reviewed (again)



Test your technology

 Laptop or desktop, Mic., and Web Camera

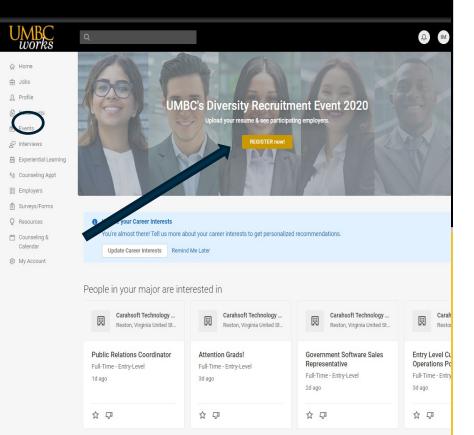


Be ready to video chat with representatives



"Arrive" early to maximize time with employers

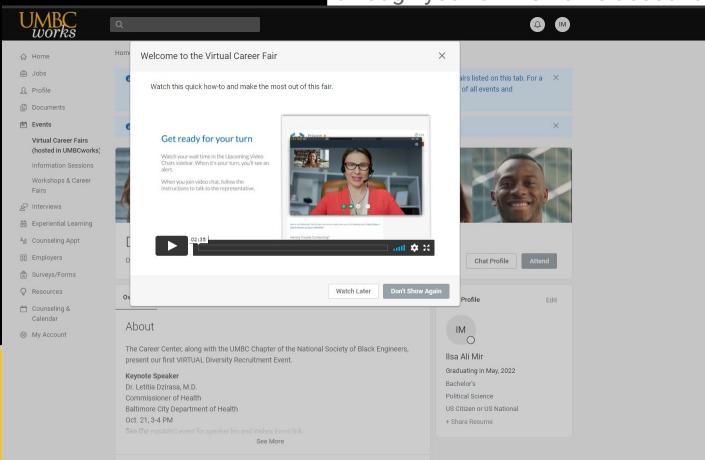
## Pre-Event Preparation: Virtual Fair "Don'ts"



- DON'T "ghost" an employer in the middle of a chat. INSTEAD, set aside time to focus on each employer. Click "busy." If leaving the fair, "end chat."
- DON'T ask, "What does your company do?" INSTEAD, say, "I'm particularly interested in [company] and your work with [specific reference]."
- DON'T ask, "What jobs are available?"
   INSTEAD, say, "I'm interested in the [blank] position."
- DON'T be too modest. INSTEAD, give specific examples of your strengths and skills.

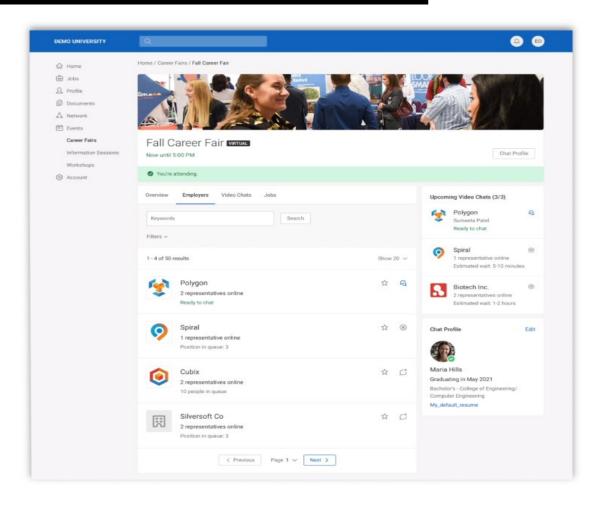
#### **Entering the Career Fair**

Access the fair through your UMBCworks account



#### **Navigating the Virtual Fair**





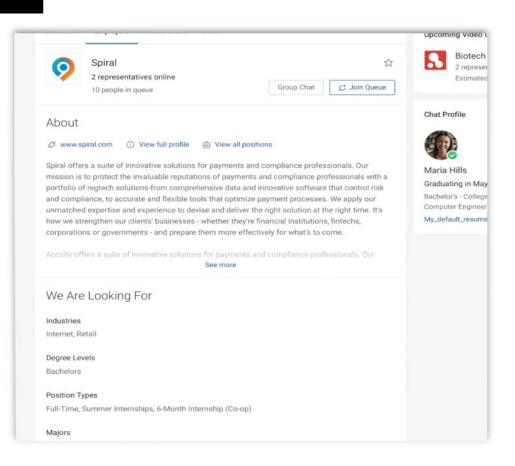
## Welcome to the Virtual Diversity Recruitment Event

#### **EXPLORE** the Booths

#### Find employers

Go to the Employers tab to browse or search participating employers.

Learn about employers, including job openings and what they're looking for, in their profile.

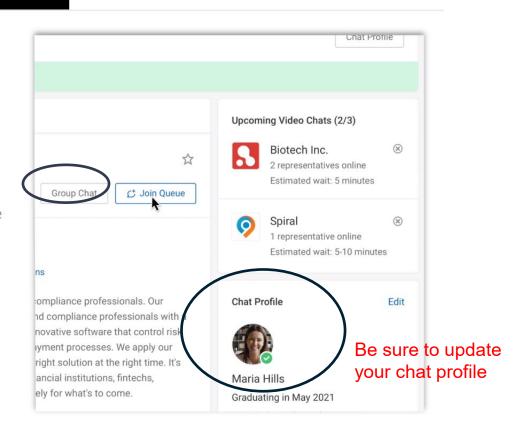


#### **Live Chat Room**

#### Join chat queues

Join the employer's queue to video chat with a representative 1-on-1.

Join more than one queue at a time to maximize interactions with employers.



#### Navigating the Fair

### Chat Instructions

#### 1:1 Chats with Representatives

- Be sure to update your chat profile and setting your status to "online."
- You can express interest in an employer by clicking on the star icon –employers can filter on those who have expressed interest. The employers who you are waiting for will show up under "Upcoming Chats" along with estimated wait times.
- You can speak to employers in 1-on-1 video chats by clicking on "Join Queue." The employers who you are waiting for will show up under "Upcoming Chats" along with estimated wait times.
- You can stand in up to five queues at once to maximize your number of video chats.
- Consider joining a group video chat while waiting.
- When it's your turn to video chat with an employer, you will see an alert pop up on the screen and hear a "ding" sound.

#### Navigating the Fair

### Chat Instructions

### 1:1 Chats with Representatives cont.

- Once you have started to video chat with an employer, watch the timer which will count down from the maximum time to zero. You also can see the positions that the employer is recruiting for.
- When you are done with your video chat, click End Chat, and you can write notes and use it for follow up after the fair.
- If you need to leave the fair, set your Status to Offline. You will be removed from any queues that you are currently in.
- When the fair is over, you can access your notes, the representative's name and email, and use this information for thank you notes.

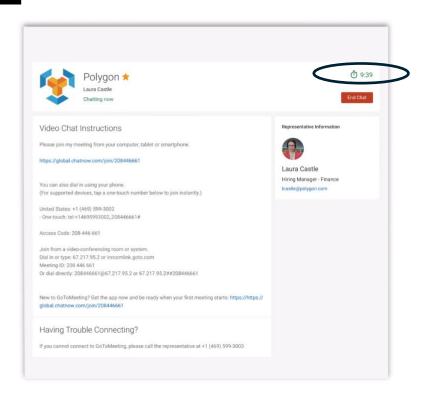
#### Navigating the Fair

#### Pre-Select Interviews

#### Get ready for your turn

Watch your wait time in the Upcoming Video Chats sidebar. When it's your turn, you'll see an alert.

When you join video chat, follow the instructions to talk to the representative.



#### Day - Of Support

Candidates can seek support at the UMBC Career Center Student Information Booth

#### Resources

- See Hand-outs posted in the chat
- Fair Directory will be available
- See Vfair tour video (in UMBCworks)

#### **Final Tips**

- Be camera-ready, with an orderly background, good lighting.
- ✓ Check your internet connection and plug in to a power supply.
- ✓ Arrive on-time, join multiple video chat queues, and take advantage of group chats.
- ✓ Have your resume ready to share.
- ✓ Keep it short and sweet each video chat is on a timer.
- ✓ Need help or advice? Click the (i) icon.



#### **DIVERSITY RECRUITMENT EVENT**



#### **Keynote Speaker**

Keynote Speaker (in-person event)

#### Dr. Freeman Hrabowski

- "Success in College and Beyond"
- Oct. 20, 3:15 4:15 p.m.
- Albin O. Kuhn Library, 7th Floor
- Limited Attendance, RSVP to this myUMBC event required by Oct. 15
- Refreshments will be served

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Center

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Events Tab for Workshops & Information Sessions

Read the Jobs-Internships and Events & Opportunities emails each week





Thank you again for your interest in the UMBC Virtual Diversity Recritment Event Enjoy the Fair!



Questions?